**5th RGNUL Sports and Entertainment Law Mediation Competition, 2023**

**MEDIATION PLAN**

**Team Code:** \_\_\_\_\_\_\_\_\_

**Round :** \_\_\_\_\_\_\_\_­­­­­­­\_­­

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| **Brief Facts** |
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| **Core Issues**What brings us to Mediation? What are our main interests? |
| *Requesting Party:**Responding Party:* |
| **Strengths and Weakness** |
| *Strengths and Weaknesses of Requesting Party* | *Strengths and Weaknesses of Responding Party* |
| *Our strengths are:**Our weaknesses are:* | *Our strengths are:**Our weaknesses are:* |
| **Zone of Possible Agreements (ZOPA)**Interest and positions of both the Parties |
| *Requesting Party Goals*  | *Responding Party Goals* |
| *Our high expectations are:* | *Our high expectations are:* |
| *The minimum we expect is:* | *The minimum we expect is:* |
| *Our authority to settle is limited to:* | *Our authority to settle is limited to:* |
| **Know your Alternatives – BATNA / WATNA** |
| *Requesting Party perspective:* | *Responding Party perspective:* |
| *Our chances of winning/losing at trial:**Best possible alternative for us is:**Worst possible alternative for us is:* | *Our chances of winning/losing at trial:**Best possible alternative for us is:**Worst possible alternative for us is:* |