**5th RGNUL Sports and Entertainment Law Mediation Competition, 2023**

**MEDIATION PLAN**

**Team Code:** \_\_\_\_\_\_\_\_\_

**Round :** \_\_\_\_\_\_\_\_­­­­­­­\_­­

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| **Brief Facts** | |
|  | |
| **Core Issues**  What brings us to Mediation? What are our main interests? | |
| *Requesting Party:*  *Responding Party:* | |
| **Strengths and Weakness** | |
| *Strengths and Weaknesses of Requesting Party* | *Strengths and Weaknesses of Responding Party* |
| *Our strengths are:*  *Our weaknesses are:* | *Our strengths are:*  *Our weaknesses are:* |
| **Zone of Possible Agreements (ZOPA)**  Interest and positions of both the Parties | |
| *Requesting Party Goals* | *Responding Party Goals* |
| *Our high expectations are:* | *Our high expectations are:* |
| *The minimum we expect is:* | *The minimum we expect is:* |
| *Our authority to settle is limited to:* | *Our authority to settle is limited to:* |
| **Know your Alternatives – BATNA / WATNA** | |
| *Requesting Party perspective:* | *Responding Party perspective:* |
| *Our chances of winning/losing at trial:*  *Best possible alternative for us is:*  *Worst possible alternative for us is:* | *Our chances of winning/losing at trial:*  *Best possible alternative for us is:*  *Worst possible alternative for us is:* |